



**CIM** | CANTERBURY  
AUSTRALIA | INSTITUTE OF  
MANAGEMENT

# WHERE SUCCESS BEGINS

EXPLORE. LEARN. BELONG.



INTERNATIONAL





HERE. YOUR JOURNEY  
STARTS

# ABOUT US

At Canterbury Institute of Management (CIM), we empower students to build their futures with practical, industry-focused education. With campuses in Sydney, Melbourne, and Darwin, we offer a dynamic learning environment that blends academic excellence with real-world experience.

Our courses in Business Management, Accounting, Information Systems, Information and Communications Technology, Business Research, Hospitality Management and Project Management, are designed to meet industry demands, equipping students with the skills to thrive in a competitive global market. CIM's state-of-the-art facilities, including eLearning platform, computer labs, and modern sustainable campuses, ensure students stay connected and engaged.

Beyond academics, we foster a supportive learning community. Our faculty serve as mentors, not just lecturers, offering personalized guidance throughout your journey. Need extra help? Our Student Support Services and CIM Student Association provide academic and welfare assistance to ensure every student has the resources to succeed.

At CIM, success isn't just a goal—it's where your journey begins.



# WHY CHOOSE CIM

At CIM, we offer more than just a degree — we provide a complete learning experience that equips students for success in today's competitive world. Here's what sets us apart:



## SKILLED LECTURERS WITH REAL INDUSTRY EXPERIENCE

Learn from lecturers who are not only academically qualified but also bring years of **hands-on industry knowledge**. Their practical insights connect theory with real-world application, preparing you for the realities of the workforce.



## QUALITY EDUCATION WITH A HIGH-TECH E-LEARNING SYSTEM

Our **customised Moodle platform**, Wi-Fi-enabled campuses, and on-campus labs support flexible, modern learning. Whether on-site or online, students have **access to high-quality resources and tools** to help them succeed.



## JOB-READY AND CAREER SUPPORT PROGRAMS

From resume writing workshops to interview coaching, our **career services and job-ready programs** prepare students to stand out in the market and make a strong transition into employment.



## GENUINE OPEN-DOOR POLICY

We take pride in our **student-first culture**. Program Directors, Lecturers and Tutors, and Student Support Officers, are approachable, supportive, and always ready to help — no matter the issue.



## STRONG INDUSTRY CONNECTIONS & RECOGNISED CERTIFICATIONS

Our programs are aligned with **current industry demands**, and many courses include pathways to **professional certifications**, enhancing your credibility and employability upon graduation.



## A TEAM WITH YEARS OF EXPERTISE ACROSS EDUCATION

Behind the scenes, CIM is led by a seasoned team with **decades of experience** in teaching, curriculum design, and student support—ensuring every student benefits from **expert, high-quality education**.



## MULTIPLE CAMPUS LOCATIONS

With campuses in **Darwin, Melbourne and Sydney**, our institution operates across multiple campus locations in different cities.

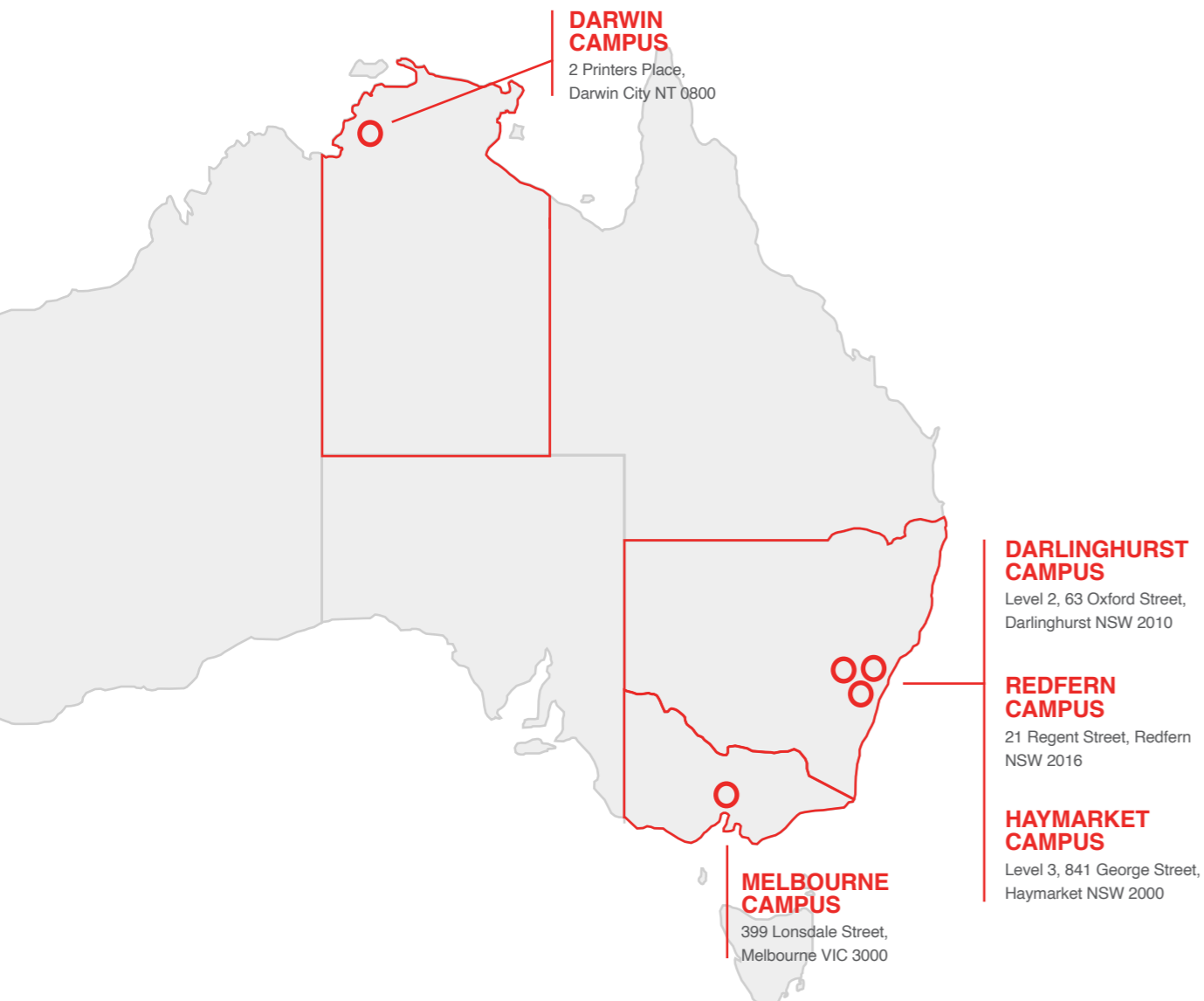


## GENEROUS SCHOLARSHIPS

We believe quality education should be accessible. CIM offers **competitive scholarships** to help ease the financial burden and reward student achievement.

# OUR CAMPUSES

Canterbury Institute of Management (CIM) offers students the opportunity to study in five locations across Australia — with three campuses in Sydney, one in Melbourne, and one in Darwin. Each campus is situated in a vibrant area with convenient access to public transport, shopping, dining, and cultural attractions. Our modern facilities and inclusive campus environments are designed to support students as they learn, grow, and build lifelong connections.



# OUR COURSES

At CIM, we are committed to helping students grow academically, professionally, and personally. With vibrant campuses in Sydney, Melbourne, and Darwin, world-class support, and industry-focused programs, your journey to success truly begins here.





YOUR PATHWAY TO SUCCESS

# Bachelor of Business

Build Your Future in Business

The Bachelor of Business at CIM is designed for students who want to shape their own career path in the business world. Whether you aspire to lead in the corporate, government, or not-for-profit sectors, this programme equips you with the knowledge, skills, and confidence to succeed.

With a flexible curriculum, students explore a variety of business disciplines before selecting a specialised major, ensuring a study path tailored to their goals. Through enquiry-based learning, students develop critical thinking, problem-solving, and decision-making skills—essential for navigating today’s dynamic business environment.

Graduates emerge ready to lead and innovate in businesses of all sizes, both in Australia and globally. At CIM, your business journey starts with real-world learning and limitless opportunities.

The Bachelor of Business at CIM equips students with the essential skills and knowledge to thrive in today’s competitive business environment.



PROGRAM DETAILS INFORMATION	
CRICOS Course Code	0101271
Program Duration	3 years full-time
Delivery Locations	Sydney, Melbourne & Darwin
Delivery Mode	Face-to-face
Number of Courses	24

## Bachelor of Business

### MAJORS

#### ACCOUNTING MAJOR

Graduates of the Accounting major gain the essential skills and knowledge to launch a career in accounting. The role has evolved beyond finance to include strategy, corporate governance, and information systems expertise. Students are eligible to apply for membership with CPA Australia, Chartered Accountants Australia and New Zealand (CA ANZ), and the Institute of Public Accountants (IPA), enhancing their professional credentials.

#### HOSPITALITY MANAGEMENT MAJOR

The Hospitality Management major prepares students for leadership roles in the hospitality industry. They gain a strong foundation in hospitality and business management, along with practical problem-solving skills and industry expertise. Graduates develop the ability to adapt to change and a commitment to lifelong learning.

#### INFORMATION SYSTEMS MAJOR

The Information Systems major equips students with technical and analytical skills to assess and implement information systems in modern organisations. Alongside core business studies in accounting and management, students work on real-world projects, developing practical solutions. Graduates meet the prerequisites to apply for membership with professional bodies such as the Australian Computer Society (ACS).

#### MANAGEMENT MAJOR

The Management Major equips students with the skills to lead teams, manage resources, and achieve business objectives across various industries. They develop the ability to make informed decisions and effectively manage both themselves and others. Graduates meet the prerequisites to apply for membership with professional bodies such as the Australian Institute of Management (AIM).

#### DOUBLE MAJOR OPTION

Students have the option to pursue a double major by combining any two available majors.

<b>PROGRAMME STRUCTURE</b>	The Bachelor of Business is a three-year full-time degree, delivered over six semesters. Each semester includes: <b>12-week teaching — 1-week study break — 2 weeks of examinations</b>
	Students complete 24 courses, each requiring: <ul style="list-style-type: none"> <li>• 4 contact hours per week (2-hour lecture + 2-hour tutorial)</li> <li>• 8 hours of independent study, totalling 12 hours per course per week</li> <li>• A full-time workload of 4 courses per semester, equating to 48 study hours per week</li> </ul>

Each course carries 12 credit points, with 288 credit points required for graduation.



YOUR PATHWAY TO SUCCESS

## Graduate Diploma of Information & Communications Technology (GDICT)

Bridge Technology and Innovation

The Graduate Diploma of ICT at CIM provides a comprehensive foundation in information systems development, IT applications, and emerging technologies. This programme equips students with the skills to design, implement, and manage IT solutions, meeting the growing industry demand for tech-savvy professionals.

Graduates gain practical expertise in applying ICT to real-world business challenges, enhancing their career opportunities and preparing them for leadership roles in technology-driven industries.

Stay ahead in the digital age with the skills to innovate, adapt, and succeed in the ever-evolving ICT landscape.



PROGRAM DETAILS INFORMATION	
CRICOS Course Code	111204J
Program Duration	1 year full-time
Delivery Locations	Sydney, Melbourne & Darwin
Delivery Mode	Face-to-face
Number of Courses	8



YOUR PATHWAY TO SUCCESS

## Graduate Diploma of Business (GDBUS)

Power Up Your Business Potential

The Graduate Diploma of Business at CIM equips students with the skills to analyse real-world business challenges, explore cutting-edge industry practices, and evaluate emerging market trends.

Students develop expertise in problem-solving, ethical decision-making, communication, and teamwork, preparing them for leadership roles in dynamic business environments.

This programme is designed to enhance career opportunities by providing practical, industry-relevant knowledge that empowers graduates to make informed business decisions and drive success.

Build practical business expertise and leadership skills to navigate today's evolving global market.



PROGRAM DETAILS INFORMATION	
CRICOS Course Code	111203K
Program Duration	1 year full-time
Delivery Locations	Sydney, Melbourne & Darwin
Delivery Mode	Face-to-face
Number of Courses	6



YOUR PATHWAY TO SUCCESS

# Master of Information & Communications Technology (MICT)

Lead the Way in a Connected World

The Master of Information & Communications Technology (MICT) at CIM prepares students for a dynamic ICT career in Australia and beyond. This programme blends cutting-edge theory with practical skills, equipping graduates to adapt to technological advancements and industry challenges.

Students gain a deep understanding of ICT in a business context, developing expertise in problem-solving, innovation, and management. With a focus on real-world applications, graduates are ready to take on specialist and leadership roles in the ever-evolving ICT industry.

Stay ahead in the digital world with a qualification that bridges technology, strategy, and innovation.



PROGRAM DETAILS INFORMATION	
CRICOS Course Code	111202M
Program Duration	2 years full-time
Delivery Locations	Sydney, Melbourne & Darwin
Delivery Mode	Face-to-face
Number of Courses	16



YOUR PATHWAY TO SUCCESS

# Master of Business Administration (MBA)

Step Into Leadership with Confidence

The MBA at Canterbury Institute of Management (CIM) develops strategic, analytical, and leadership skills, preparing graduates for high-impact roles in business. Students can choose a general MBA or specialise in one of three key areas:

### ACCOUNTING

Gain expertise in financial management, reporting, and governance, equipping you for senior roles in corporate finance and professional accounting.

### INFORMATION SYSTEMS

Learn how to leverage technology for business innovation, focusing on IT strategy, systems management, and digital transformation.

### PROJECT MANAGEMENT

Develop the skills to lead complex projects, manage risks, and drive business success through effective planning and execution.

Take the next step towards a transformative business career with CIM's MBA.

This industry-relevant programme blends theory with practical application, ensuring graduates are ready to excel in corporate, government, and private sectors both in Australia and globally.



PROGRAM DETAILS INFORMATION	
CRICOS Course Code	111201A
Program Duration	2 years full-time
Delivery Locations	Sydney, Melbourne & Darwin
Delivery Mode	Face-to-face
Number of Courses	12



YOUR PATHWAY TO SUCCESS

# Master of Business Research (MBRES)

Drive Insight Through Research Excellence

The Master of Business Research at CIM is designed for students looking to plan, conduct, and manage high-level research projects. This programme fosters critical thinking, ethical research practices, and advanced analytical skills, enabling students to tackle complex business challenges.

Each student's curriculum is tailored to their academic background, with training in qualitative and quantitative research methods. After achieving a 70% cumulative score in core courses, students embark on independent research in their chosen field.

Graduates gain the expertise to drive innovation, inform business strategies, and contribute to industry knowledge, preparing them for academic, corporate, or consultancy roles.

Advance your career through high-level research training that drives innovation and strategic insight.



PROGRAM DETAILS INFORMATION	
CRICOS Course Code	115260B
Program Duration	2 years full-time
Delivery Locations	Sydney & Melbourne
Delivery Mode	Face-to-face
Number of Courses	8

# ENTRY REQUIREMENTS

## UNDERGRADUATE PROGRAMS

Successful completion of Year 12 or equivalent. Satisfactory completion of an approved Tertiary Preparation Program, Tertiary Orientation Program, or a Foundation Year Program through an accredited institution of higher education offered at Australian Universities, TAFE Institutes or government approved Registered Training Organisations (RTOs). Completion of a Certificate IV or higher. Admission to candidature for an undergraduate course at an Australian university which achieve equivalent point.

## GRADUATE DIPLOMA PROGRAMS

Successful completion of a bachelor's degree from an Australian higher education institution or overseas equivalent. Successful completion of a Graduate Certificate (or equivalent) in similar discipline from an Australian higher education institution or overseas equivalent. Equivalent prior learning including at least five years relevant professional experience that demonstrates potential to pursue graduate programs. Completion of a relevant postgraduate preparation program.

## MASTER PROGRAMS

Successful completion of a bachelor's degree from an Australian higher education institution or overseas equivalent. Students enrolling into graduate programs, particularly in ICT programs, require a bachelor's degree from an Australian higher education institution or overseas equivalent in a discipline containing mathematics up to year two level. Successful completion of a Graduate Certificate or Graduate Diploma from an Australian institution or overseas equivalent. Evidence of a minimum of two years relevant industry experience at managerial level. Successful completion of an approved Graduate Qualifying Program from an Australian higher education institution or overseas equivalent.

## RESEARCH PROGRAMS

A Master Degree (AQF Level 9) or Bachelor (Honours) degree from CIM or any other approved institution. A three-year undergraduate degree and a graduate diploma at a Weighted Average Mark (WAM) of 70 percent or higher. A three-year undergraduate degree at a Weighted Average Mark (WAM) of 70 percent or higher, plus a minimum of one year's relevant work experience. A qualification recognised as equivalent by the National Office of Overseas Skills Recognition (NOOSR). Alternative qualification/s and/or experience may be considered to be of equivalent scope and standard to those listed above by the Academic Board of the Institute.

**Minimum Age Requirement: 18+ Years**

### Academic Admission Requirements

\*A discipline containing "mathematics up to year two level" would mean that applicants need to have an appropriate background in one of the following areas: Discrete Mathematics | Linear Algebra | Engineering Maths | Calculus | Statistics | Probability | Actuarial Maths | Numerical Methods | Vector Algebra

# HOW TO APPLY

Applying to study at the **Canterbury Institute of Management (CIM)** is a simple step-by-step process. Here's how to get started:

- You must be **at least 18 years old** to apply for any undergraduate or postgraduate programme
- Review the **entry requirements** and ensure you provide evidence with your application.
- Complete the **application form** in full, making sure all sections are accurately filled out.
- Attach **certified copies of your academic transcripts** and any supporting qualifications.
- If you're applying for **advanced standing (credit transfer)**, include course outlines and certified copies of your previous qualifications.
- Ensure that **all supporting documents are certified as true copies**. Applications without complete documentation may be delayed.



Once complete, submit your application and supporting documents through our online portal or through one of our authorised agents. List of authorised agents is available on our website.

EMPOWERING FUTURE'S

## ENGLISH LANGUAGE REQUIREMENTS

Test	Undergraduate Programs	Graduate Programs	Research Programs
IELTS	6.0 (or better) (no component lower than 5.5)	6.5 (or better) (no component lower than 6.0)	6.5 (or better) (no component lower than 6.0)
TOEFL (internet-based)	Minimum overall score of 60	Minimum overall score of 80	90 (or better)
Pearson (PTE Academic)	Minimum overall score of 50 with no band less than 42	Minimum overall score of 58 with no band less than 50	59 (or better)
Cambridge English	Overall Cambridge English Scale score of 169 from C1 Advanced. No less than 162 in any paper	Overall Cambridge English Scale score of 176 from C1 Advanced. No less than 169 in any paper.	Overall Cambridge English Scale score of 176 from C1 Advanced. No less than 169 in any paper.

\* If the admission applicant's IELTS or other test result is older than two years, to prove their required English language competency, the admission applicant may sit for an English language test conducted by an Australian ELICOS provider.

If students have completed studies in a different country, they can prove their proficiency through satisfactory achievement in foundation, Degree, one-year of a postgraduate degree conducted entirely in English, including all teaching, assessments, and examinations. The above studies must be undertaken in English within five years of the date students will commence their course. This will be assessed on a case by case basis. For details, please refer to CIM's Student Admissions Policy and Procedure.



# TUITION FEES

## INTERNATIONAL STUDENTS

Duration	Courses	Duration	Per Course	Per Semester	Per Year	Total Coast
BBus	24	3 Years	\$2,000	\$8,000	\$16,000	\$48,000
GDICT	8	1 Year	\$3,500	\$14,000	\$28,000	\$28,000
MICT	16	2 Years	\$3,500	\$14,000	\$28,000	\$56,000
GDBus	6	1 Year	\$3,500	\$10,500	\$21,000	\$21,000
MBA	12	2 Years	\$3,500	\$10,500	\$21,000	\$42,000
MBRES	8	2 Years	Range \$4,500 - \$14,000	\$14,000	\$28,000	\$56,000

# REFUND PROCESS

## 1. REFUND PROCESS – APPLYING FOR REFUND

1.1 Students applying for refund after the census date must complete the Student Refund Application Form and attach the relevant documents that are listed in the Student Refund Application Form. In addition, students may need to provide additional information depending on the specific circumstances of the refund request.

1.2 Students who are seeking a refund, must ensure that all sections of the Student Refund Application Form are completed before submission, and they must attach all required documentation. Contact details must be provided, including a contact number and valid email address.

1.3 The completed Student Refund Application Form and supporting documentation should be submitted to the Student Support Manager.

1.4 Requests for refunds should normally be made within fourteen (14) days of the event which warrants the student applying for a refund, for example refusal of visa applications.

1.5 The Student Refund Application Form must be signed by the student. The original copy of the Student Refund Application Form must then be returned to the Institute in order for the refund payment to be processed.

1.6 The tuition fees of a course will be refunded in full without penalty, if the student has withdrawn their enrollment on or before the census date.

1.7 Students who are seeking to withdraw from a course of study, on or before a census date for the course or program will not encounter financial, administrative or other barriers to the withdrawal.

## 2. REFUND APPLICATION PROCESS - INTERNATIONAL STUDENTS

2.1 If, for any reason, an international student withdraws from a program of study and seeks a refund of prepaid tuition fees, they must inform the Institute in writing.

2.2 No refunds are approved in the following circumstances, except when there are compelling/compassionate circumstances as outlined in this Policy:

a. If the student visa is granted on CIM Confirmation of Enrolment ("eCOE");

b. If the student admission is part of a package eCOE with another provider;

c. If at the time of admission/enrolment at CIM, the student has an existing student visa from another provider and that student visa is transferred to CIM eCOE;

d. If an onshore international student has taken future eCOE from CIM while studying with another provider.

### 2.3 Payment of Refunds:

a. As per ESOS Act 2000 and the ESOS Regulations 2019, a student will be given a full refund if 'the Institute is unable to offer the program'.

b. Refunds on the basis of student visa application rejections will require a copy of the visa rejection notification from the Australian Embassy / High Commission / Department of Home Affairs, and the student's official receipt.

c. CIM will send the refund to the applicant, or their nominated person(s), who can receive a refund in respect of the overseas student identified in the written agreement, consistent with the ESOS Act. The overseas student wishing to nominate another person to receive refund will be required to complete an 'Authority Form' available through the Institute's website.

d. CIM will give the student a refund statement that explains how the amount has been calculated.

e. Tuition fees are non-transferable to any other institution or student but may be transferred to another program offered within the Institute.

f. If a student withdraws from a program once the applicable Semester has commenced, no refund of tuition fees is applicable.

In the unlikely event that the CIM is unable to deliver the student's chosen course in full, students will be offered a full refund of the tuition fees, and OSHC, and the application fees they have paid.

g. If the student has given misleading information to the Institute and/or to an approved agent, and/or any Commonwealth Agencies of Australia, no refund of tuition fees will be approved.

h. All refunds will be payable in Australian dollars. CIM will forward the refund to the applicant in his/her country of origin with exception to transfer to another provider if CIM is unable to offer the program.

i. The normal processing of a refund will be completed within four (4) weeks of approval of the refund.

j. A student dissatisfied with the refund decision handed in by the Institute has the right to pursue other legal remedies, which includes independent complaints & appeals handling services provided by Overseas Students Ombudsman. For further information please visit: <https://www.ombudsman.gov.au/>.

k. In the event that the Institute defaults, students are protected by the provisions of the ESOS Act 2000 and the ESOS Regulations 2019.

l. This Policy or the Overseas Student Written Agreement/ Letter of Offer, and the right to make complaints and seek appeals of decisions and action under various processes, does not affect the rights of the student to take action under the Australian Consumer Law should it apply.

**2.4 Tuition Protection Service (TPS) Process for Students:**  
In the unlikely event that the Institute stops providing or does not start providing students' program/course as agreed and does not meet its default obligations, the following process applies (also refer to Appendix 1: The TPS overview):

**Step 1:** The TPS contacts students and creates an account for them.

**Step 2:** Students register with or log-on to the TPS and provide proof of identity.

**Step 3:** The TPS online system will assist students to find options for completing their study in Australia.

**Step 4**

- Students accept preferred suitable offer.
- Students commence study as agreed.
- TPS transfers any unspent pre-paid tuition fees to students' new provider.

OR

- If there are no suitable alternative courses or offers, students may apply for a refund of the amount of any unspent pre-paid tuition fees they have paid to the Institute. These are any tuition fees that students have already paid that are directly related to the program/ course which they haven't yet received. Any remaining unspent tuition fees are refunded to students.

**Note:** Ceasing study may affect students' visa. Students must contact Department of Home Affairs for assistance on <https://www.homeaffairs.gov.au/>.

**2.5** The Australian Government requires that all international students studying in Australia on a student visa must be covered by Overseas Student Health Cover (OSHC) for the duration of their visa. If students are accompanied by family and children, they must have the compulsory family Policy for OSHC.

**2.6** Prepaid tuition fees are covered under TPS.

**2.7** The fees paid for issuing COE comprise of tuition fees for 50% of the courses selected which is nonrefundable after the Census Date except in the case of visa rejection. There is also no refund of tuition fees if the visa is rejected on the basis of fraud as determined by the Department of Home Affairs.

### 3. NON-REFUNDABLE FEES AND CHARGES

Non-refundable tuition fees and charges may change or be added to from time to time. The non-refundable tuition fees and charges include:

- Enrolment Fee - International Students only (includes RPL assessment if relevant)
- Revised eCoE – International Students only (2nd or subsequent eCoE issued for any reason)
- Late payment Fee
- Library Late Return Fee
- Library lost Items

\* RPL – Recognition of Prior Learning



## Message from the Chair of Governing Council

### Emeritus Professor Jim Psaros

“ In a short period of time Canterbury Institute of Management has established an outstanding reputation as one of Australia's best providers of Higher Education. It provides quality undergraduate and postgraduate courses to students from all around the world. At Canterbury Institute of Management, we help our students develop an enquiring mind and acquire the skills and the knowledge to be successful in their chosen professional careers.

Students who have studied at Canterbury Institute of Management have acknowledged the wonderful personal and educational experience that they encountered. They have also developed a worldwide linkage to other students from around the world. At Canterbury Institute of Management, we offer modern facilities for our students, provide a supportive environment, and collaborate with them to achieve successful outcomes. We take pride in our students' success.

We encourage you to consider coming to Canterbury Institute of Management for your studies. Our promise is to work hard with you to help you achieve your goals, academically and professionally. ”



## Message from the Dean

### Dr. Pranil Prasad

“ At CIM, we believe education is more than gaining knowledge — it's about unlocking potential, embracing opportunity, and transforming futures.

As Dean, I am proud to lead an institution that champions academic excellence, innovation, and student success. Whether you're just beginning your journey or taking the next step in your career, know that you're not alone — we are here to guide, support, and inspire you every step of the way.

The world needs passionate, skilled, and ethical leaders. At CIM, we don't just teach — we help shape the future, one student at a time.

I invite you to dream boldly, work hard, and make the most of every moment.

Your future starts here — and it starts now. ”



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